MANUFACTURING CIRCLE EMPLOY. PRODUCE . PROSPER

Steel Roundtable Summary

11 July 2023

Background and Objective

The Manufacturing Circle facilitated a Steel Roundtable on 11 July 2023, hosted by Business Leadership SA (BLSA) at its Sandton offices in Johannesburg. Attendees included member companies, affiliate members and subject matter experts.

The Manufacturing Circle involvement in the Steel Masterplan Local Demand and Export Implementation Project was discussed together with other key focus areas Attendees included member companies, affiliate members and subject matter experts.

Attached Presentations

- SMP Project Charter Overview & Implementation Structure, Philippa Rodseth, Manufacturing Circle
- Export Cooperation: The Trade Interests Approach, Chris Wood, Tutwa Consulting
- Municipalities Strategic Project Update, Deveena Subramony, Manufacturing Circle
- South African Steel Summit, Charles Dednam, SAISI
- Carbon Border Adjustment Measures, Brian Mantlana, CSIR

Steel Masterplan

Mike Benfield (MC Exco and Macsteel CEO) raised the following:

- Private sector participation: how can the private sector become more involved and what are the stumbling blocks?
- Government engagement: there appears to be mixed messaging from government- talk and no action. The Eskom Transmission RFI which came as a surprise to industry despite our ongoing work and engagements is an example of this.
- **Export-led projects:** How is this practically going to work from an SA-Inc perspective regarding collaboration with companies procurers, suppliers, tender processes?

Responses were tabled as follows:

- **Private sector participation:** The Steel Industry Funds (Compliance and Support & Market Growth) have been structured as industry initiatives to enable growth and stop steel demand leakages (Charles Dednam, SAISI)
- Government engagement: Active engagement by industry with government regarding project specifications and programme rollout needs to be prioritised. This applies to Eskom, Transnet, PRASA, DPWI and municipalities (Tafadzwa Chibanguzwa, SEIFSA; Virgilio da Molo, BUSA; Frank Wandji, AMSA)
- **Export-led projects:** The Department of International Relations & Cooperation (DIRCO) has established the Coordination Mechanism for Economic Diplomacy (COMED). This channel will be explored as an opportunity to facilitate government to government introductions, with private companies offering expertise (Philippa Rodseth, MC)

Actions and next steps

Steel Masterplan

• Manufacturing Circle to continue driving demand opportunities, solicit private sector participation and communicate priority escalation items for government to enable implementation.

Carbon Border Adjustment Mechanism (CBAM)

• MC to assess action items for the metals and machinery value chain from a measurement and verification perspective.

Trade Interest Registry

• MC to enable access to member companies once the pilot is finalised to drive a structured approach to improve the voice of industry in trade related discussions.

Municipalities Roundtable to be held on 5 September

• Report back on City of Ekurhuleni pilot project - Active Partnering Model- at MC Municipalities Roundtable,

South African Steel Summit, 30 August 2023

• Registration details: https://steelsummit2023.saisi.org/steel-summit-2023-registration-form/

Attendees

Mervyn Naidoo Franck Wandji Actom ArcelorMittal Kunzang Jagannath Daniel Reddy PwC PwC

Virgilio Da Molo Luqmaan Moosa Sechaba Tsubella Mike Benfield Philippa Rodseth Deveena Subramony Jo Bryden Taryn Ward Peter Delmar Vinesh Maharaj Pieter Theron BUSA

Localisation Support Fund LocalisationSupport Fund Macsteel Manufacturing Circle Manufacturing Circle Old Mutual Parkview Press PwC PwC Charles Dednam Tafadzwa Chibanguza Lucas Mthembu Chris Wood Mohammed Asif Qasim Ahsan Al Haq Meluleki Nzimande Yael Shafrir Eduardo Werninghaus Simanga Ngubane Colin Little SAISI SEIFSA TIPS Tutwa Consulting Unica Unica Webber Wentzel Webber Wentzel Zest Weg Zest Weg Manufacturing Cirlce

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