

## Export Roundtable Summary

9 May 2023

### Background and Objective

The Manufacturing Circle facilitated an Export Roundtable on 9 May 2023, hosted by Business Leadership SA (BLSA) at its Sandton offices in Johannesburg.

Attendees included member companies, affiliate members and subject matter experts.

The MC's Export Strategic Project was introduced together with focus areas comprising the Trade Interests Registry, NEDLAC/Teselico trade negotiations and the Steel Masterplan Export Workstream.

### The MC Energy Project Charter

*Philippa Rodseth, Executive Director, Manufacturing Circle*

Presentation attached

### Co-operation

- How can industry register its trade interests?
- How can industry be more pro-active in trade negotiations?

*Chris Wood, Senior Trade Expert, Tutwa Consulting*

Presentation attached

### Competitiveness

- How can finance enable export growth?

*Philippa Rodseth, Executive Director, Manufacturing Circle*

Presentation attached

### Resilience

- How does industry prepare for the Carbon Border Adjustment Mechanism (CBAM)?

*Julie Wells, Operations Manager (Acting), NCPC-SA*

Presentation attached

### Actions and next steps

- Trade Interests Registry
  - o MC to work together with Tutwa Consulting with a view to piloting system end June
  - o HS Codes for products (including paper products) to be considered in development
  - o Substitute products (including paper products) to be considered in development
  - o Inputs / insights from MC member companies (to include Lasher Tools) to be solicited

### Attendees

Jerry Dungu  
Morne Bosch  
Nicolette Skjoldhammer  
Virgilio DaMolo  
Johan Strydom  
Zanele Xaba  
Penwell Lunga  
Peter Weber  
Ian Kendal  
Wade Kendal  
Deveena Subramony  
Jo Bryden  
Philippa Rodseth

ArcelorMittal  
Armcoil  
Betterect  
BUSA  
Columbus Stainless  
Dow Chemicals  
Kap Industrial  
KSB Pumps  
Lasher Tools  
Lasher Tools  
Manufacturing Circle  
Manufacturing Circle  
Manufacturing Circle

Julie Wells  
Ndivhuho Raphulu  
Chris Vuso  
Peter Delmar  
Kunzang Jagannath  
Vinesh Maharaj  
Simon Manelli  
Masana Baloyi  
Chris Wood  
Yael Shafir  
Eduardo Werninghaus  
Colin Little

NCPC-SA  
NCPC-SA  
Nyamezela Metering  
Parkview Press  
PwC  
PwC  
Safal Group  
TIPS  
Tutwa Consulting  
Webber Wentzel  
Zest Weg  
MC Advisory

### CONTACT DETAILS

Jo Bryden [jo@manufacturingcircle.co.za](mailto:jo@manufacturingcircle.co.za)  
[www.manufacturingcircle.co.za](http://www.manufacturingcircle.co.za)